## revision ENERGY

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## 250+ Employee Owners



## Certified



## Corporation

## Certified B-Corporation that is best FOR the world

## Our Mission

To accelerate and lead th
transition to a clean, renewable energy economy in Northern New England.


## Heat Pumps come in all shape and sizes

Q

Typical annual fuel consumption for water heating
Updated 12.10.2015

| Number of People | Daily Hot <br> Water <br> Demand <br> (gal.) | Annual Btu Consumption | Electric <br> Water <br> Heater <br> (kWh) | Heat Pump Water Heater (kWh) | On Demand Electric (kWh) | Oil Boiler with <br> Tankless <br> Coil (gal.) | Oil Boiler with Indirect Tank (gal.) | Direct <br> Fired Tank <br> Oil (gal.)* | Direct Fired <br> Tank - <br> Propane <br> (gal.)* | Direct Fired Tank - Nat. Gas (therm)* | On <br> Demand Propane (gal.) | On Demand <br> - Nat. Gas <br> (therm) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 20 | 4,292,400 | 2,121 | 707 | 1258 | 266 | 212 | 191 | 275 | 247 | 55 | 50 |
| 2 | 35 | 7,511,700 | 3,064 | 1,021 | 2202 | 297 | 245 | 230 | 330 | 297 | 97 | 88 |
| 3 | 50 | 10,731,000 | 4,008 | 1,336 | 3145 | 327 | 278 | 268 | 385 | 346 | 139 | 126 |
| 4 | 65 | 13,950,300 | 4,951 | 1,650 | 4089 | 358 | 311 | 306 | 440 | 396 | 180 | 164 |
| 5 | 80 | 17,169,600 | 5,895 | 1,965 | 5032 | 389 | 343 | 345 | 495 | 445 | 222 | 202 |
| 6 | 95 | 20,388,900 | 6,838 | 2,279 | 5976 | 419 | 376 | 383 | 550 | 495 | 264 | 240 |

The energy consumption numbers are based on estimates of 'average' components and system efficiencies.

* Indicates an atmospheric tank

Tank Standby Heat Loss $=.5 \mathrm{deg} / \mathrm{hr}$

## Solar Modules



## Ground Mounts



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## Sun Measurements



## How Solar Energy Works

- Sun hits the solar panels, creating DC electricity
- Solar inverter converts DC power into AC for household needs such as lights, television, computers, etc.
- Excess power is sent to the grid, crediting your monthly bill



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## Simple Solar Math



250 Watts


250 Watts


250 Watts

1,000 watts or 1 kilowatt

1 kilowatt of solar is about 1,200 kilowatt hours of electricity per year
8,000 kilowatt hours per year $=$ Household average
$8,000 / 1,200=6.6$ kilowatts of solar to meet demand

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## Your Account Summary

| Prior Balance | $\$ 104.52$ |
| :--- | ---: |
| Payments received through 02/19/2020 - Thank you | $\mathbf{\$ 1 0 4 . 5 2}$ |
| Balance Forward | $\mathbf{\$ 0 . 0 0}$ |
| Electricity Delivery Central Maine Power | $+\$ 44.81$ |
| Electricity Supply Standard Offer | $\mathbf{+ 4 7 . 8 1}$ |
| Please pay by $\mathbf{0 3 / 1 7 / 2 0 2 0}$ | $\$ 92.62$ |

Your Monthly Usage Summary(kWh) Your next meter reading is on or about 03/17/2020

## kWh


-2020
2019
$\square 2018$


Your Central Maine Power Delivery Service Account Detail Prior Balance for Central Maine Power Delivery

Payments received - Thank you
Balance Forward
Delivery Charges
Delivery Charges: Residential ( $01 / 18 / 2020-02 / 18 / 2020$ )
Delivery Service:
532 KWH

Total Current Delivery Charges
Central Maine Power Account Balance

Prior Balance for Standard Offer electricity
Payments received - Thank you
Balance Forward
New Supply Charg
Residential Service : $(01 / 18 / 2020-02 / 18 / 2020)$ Energy Charge
Maine Green Power 1 Block
(1) $\$ 12.46$ @ $\$ 0.067109$

Total New Supply Charges
Standard Offer Service Account Balance

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## Details (kWh)

| ation | Billing Period | Usage | Generation | Banked Generation |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $08 / 10 / 19-09 / 11 / 19$ | 181 | 350 | 575 | 0 |
|  | $09 / 12 / 19-10 / 09 / 19$ | 202 | 238 | 609 | 0 |
|  | $10 / 10 / 19-11 / 07 / 19$ | 390 | 140 | 359 | 0 |
|  | $11 / 08 / 19-12 / 10 / 19$ | 1,032 | 60 | 0 | 0 |
|  | $12 / 11 / 19-01 / 10 / 20$ | 1,072 | 26 | 0 | 0 |
|  | $01 / 11 / 20-02 / 10 / 20$ | 913 | 44 | 0 | 0 |
|  | $02 / 11 / 20-03 / 10 / 20$ | 749 | 141 | 0 | 0 |
| $03 / 11 / 20-04 / 12 / 20$ | 1,018 | 108 | 0 | 0 |  |
|  | $04 / 13 / 20-05 / 11 / 20$ | 540 | 194 | 0 | 0 |
| $05 / 12 / 20-06 / 09 / 20$ | 215 | 325 | 110 | 0 |  |
|  | $08 / 10 / 20-07 / 10 / 20$ | 273 | 226 | 63 | 0 |
|  | $07 / 11 / 20-08 / 11 / 20$ | 247 | 257 |  | 0 |

## Store your Power



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## Tesla Powerwall

-13.5 kWh

- 5000 watts continuous power capacity
- 7000 watts 10 sec power capacity
- each unit requires 7' x 38" x 36" and weighs 269 lbs


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## Shared Ownership Community Solar



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## Community Solar Farms

Solar farms offer a triple win for Maine's economy - an economic opportunity for:

- Local landowners and farmers
- Land developers and their workers
- The recipients of solar power who will be able to enjoy decades of competitively priced, clean energy


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## Community solar = inclusive solar

## For CMP or Versant Utility customers who:

- Are Renters or Condo owners
- Have shaded or obstructed roofs
- Are planning to move in next few years
- Have aesthetic objections to rooftop solar
- With roofs requiring structural issues
- Need more solar production than roof space can provide



## Community Solar Farms

|  | Owning Solar (our offering) | Solar Subscription (others) |
| :---: | :---: | :---: |
| Anyone in Maine can join | YES! | YES! |
| Upfront Investment | Purchase - financing available | Usually nothing |
| Who takes tax credit | You do! | Developer does |
| Who benefits from RECs | You do! | Developer does |
| Price Fluctuation | No, model price locked in | Yes, rate varies based on going grid costs |
| Portability | Share moves w/ you or can be sold | Can unsubscribe anytime |
| Maintenance | Covered in subscription fee | Covered in O\&M agreement |
| Built by Maine Company | YES! | Possibly |
| Customer Support | From a ME based employee-owner | Someone likely out of state |
| 25yr cost of electricity | 10-cents or less (fixed price) | 13-cents or more (subject to rise) |

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