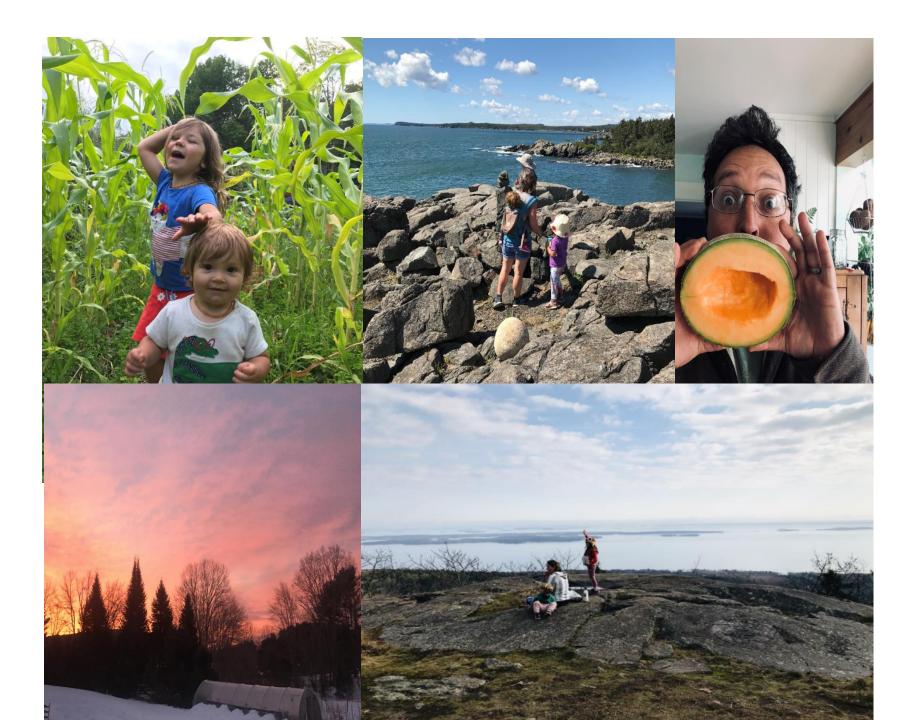


Brandon Mazur Solar Design Specialist ReVision Energy 207-589-4171 bmazur@revisionenergy.com

www.ReVisionEnergy.com



250+ Employee Owners





Certified B-Corporation that is best FOR the world

Our Mission

To accelerate and lead the transition to a clean, renewable energy economy in Northern New England.

Per Capita Carbon Emissions – New England

36 Million BTUS

213 Million BTUs 9.7 Métric Tonsally

211 Million BTUS

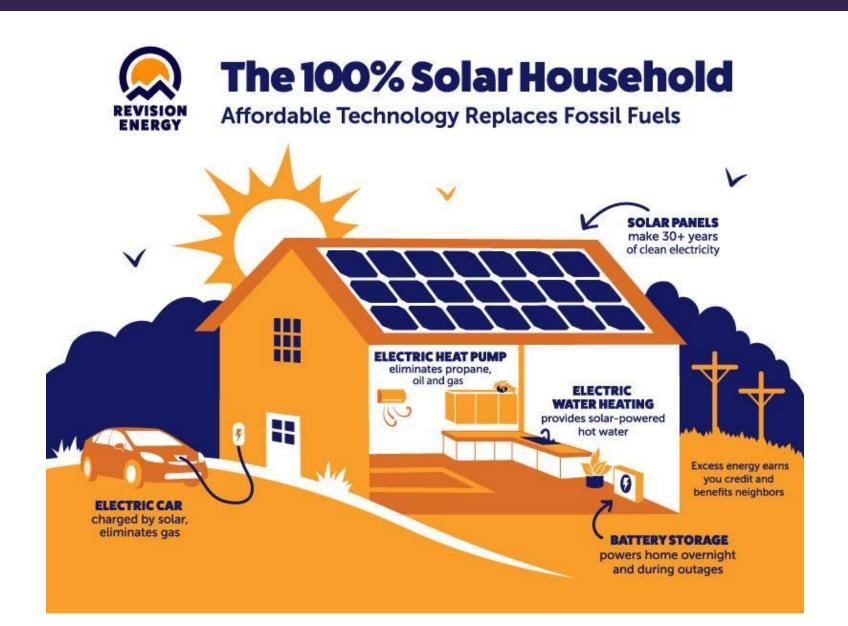
Highest per capita fossil fuel consumption

llion Bio #28 National

Highest per capita carbon pollution

307

12.2 Metric Tons



Heat Pumps come in all shape and sizes







HING



Typical annual fuel consumption for water heating



Updated 12.10.2015

	Daily Hot		Electric	Heat Pump	On	Oil Boiler	Oil Boiler		Direct Fired		On	
	Water		Water	Water	Demand -	with	with	Direct	Tank -	Fired Tank	Demand -	On Demand
Number	Demand	Annual Btu	Heater	Heater	Electric	Tankless	Indirect	Fired Tank -	Propane	- Nat. Gas	Propane	- Nat. Gas
of People	(gal.)	Consumption	(kWh)	(kWh)	(kWh)	Coil (gal.)	Tank (gal.)	Oil (gal.)*	(gal.)*	(therm)*	(gal.)	(therm)
1	20	4,292,400	2,121	707	1258	266	212	191	275	247	55	50
2	35	7,511,700	3,064	1,021	2202	297	245	230	330	297	97	88
3	50	10,731,000	4,008	1,336	3145	327	278	268	385	346	139	126
4	65	13,950,300	4,951	1,650	4089	358	311	306	440	396	180	164
5	80	17,169,600	5,895	1,965	5032	389	343	345	495	445	222	202
6	95	20,388,900	6,838	2,279	5976	419	376	383	550	495	264	240

The energy consumption numbers are based on estimates of 'average' components and system efficiencies.

* Indicates an atmospheric tank

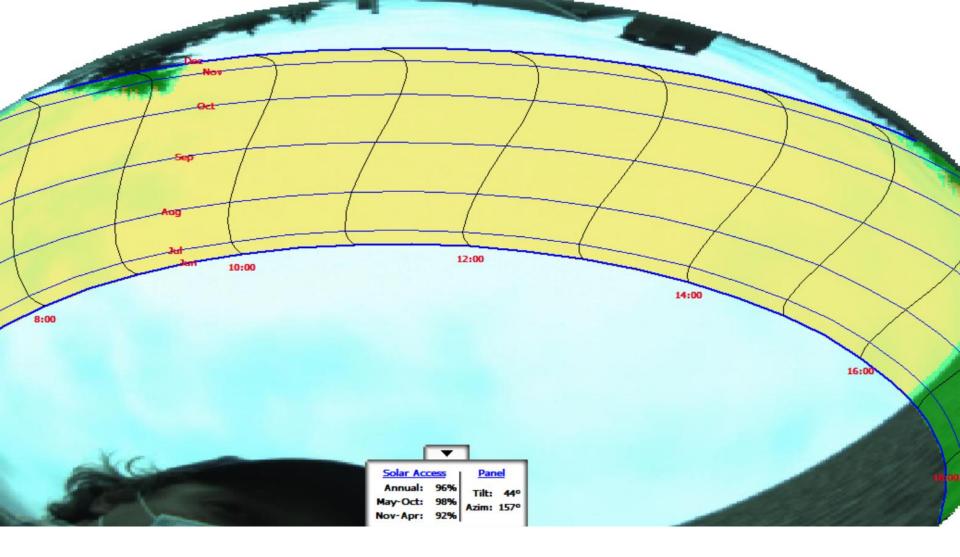
Tank Standby Heat Loss = .5 deg/hr

Solar Modules









Sun Measurements



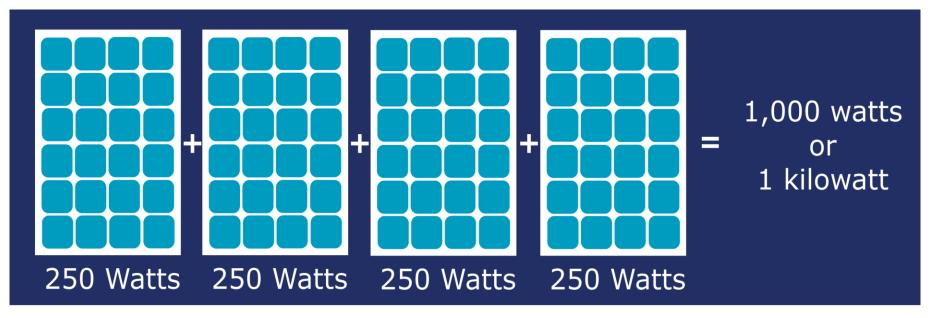
How Solar Energy Works

- Sun hits the solar panels, creating DC electricity
- Solar inverter converts DC power into AC for household needs such as lights, television, computers, etc.
- Excess power is sent to the grid, crediting your monthly bill





Simple Solar Math



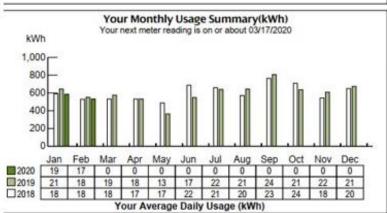
1 kilowatt of solar is about 1,200 kilowatt hours of electricity per year

8,000 kilowatt hours per year = Household average

8,000/1,200 = 6.6 kilowatts of solar to meet demand



Please pay by 03/17/2020	\$92.62
Electricity Supply Standard Offer	+\$47.81
Electricity Delivery Central Maine Power	+\$44.81
Balance Forward	\$0.00
Payments received through 02/19/2020 - Thank you	-\$104.52
Prior Balance	\$104.52
Your Account Summary	



Balance Forward Delivery Charges: Delivery Charges: Residential (01/18/2020 - 02/18/2020) Delivery Service:	532 KWH Up to 50 KWH	@\$12.46	
Total Current Delivery Charges	482 KWH	@\$0.067109	
Central Maine Power Account Balance			
Prior Balance for Standard Offer electricity			
Prior Balance for Standard Offer electricity Payments received - Thank you Balance Forward New Supply Charges			
	Delivery Charges: Residential (01/18/2020 - 02/18/2020) Delivery Service: Total Current Delivery Charges	Delivery Charges: Residential (01/18/2020 - 02/18/2020) Delivery Service: 532 KWH Up to 50 KWH 482 KWH Total Current Delivery Charges	Delivery Charges: Residential (01/18/2020 - 02/18/2020) Delivery Service: 532 KWH Up to 50 KWH @\$12.46 482 KWH @\$0.067109 Total Current Delivery Charges

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Your Central Maine Power Delivery Service Account Detail

Prior Balance for Central Maine Power Delivery Payments received - Thank you

Standard Offer Service Account Balance

	1.1.1	000	100	100	100
ne	tai	CC.	(161	un r	Ph Y
26	van	10	18.	**	117
			100.00		

ation	Billing Period	Usage	Generation	Banked Generation	Unused Credits E
	08/10/19-09/11/19	181	350	575	0
	09/12/19-10/09/19	202	236	609	0
	10/10/19-11/07/19	390	140	359	0
	11/08/19-12/10/19	1,032	60	0	0
	12/11/19-01/10/20	1,072	26	0	0
	01/11/20-02/10/20	913	44	0	0
	02/11/20-03/10/20	749	141	0	0
_	03/11/20-04/12/20	1,018	108	0	0
	04/13/20-05/11/20	540	194	0	0
	05/12/20-06/09/20	215	325	110	0
	06/10/20-07/10/20	273	226	63	0
	07/11/20-08/11/20	247	257	73	0

Store your Power





Tesla Powerwall

- 13.5 kWh
- 5000 watts continuous power capacity
- 7000 watts 10 sec power capacity
- each unit requires 7' x 38" x 36" and weighs 269 lbs





Shared Ownership Community Solar





Community Solar Farms

Solar farms offer a triple win for Maine's economy – an economic opportunity for:

- Local landowners and farmers
- Land developers and their workers
- The recipients of solar power who will be able to enjoy decades of competitively priced, clean energy



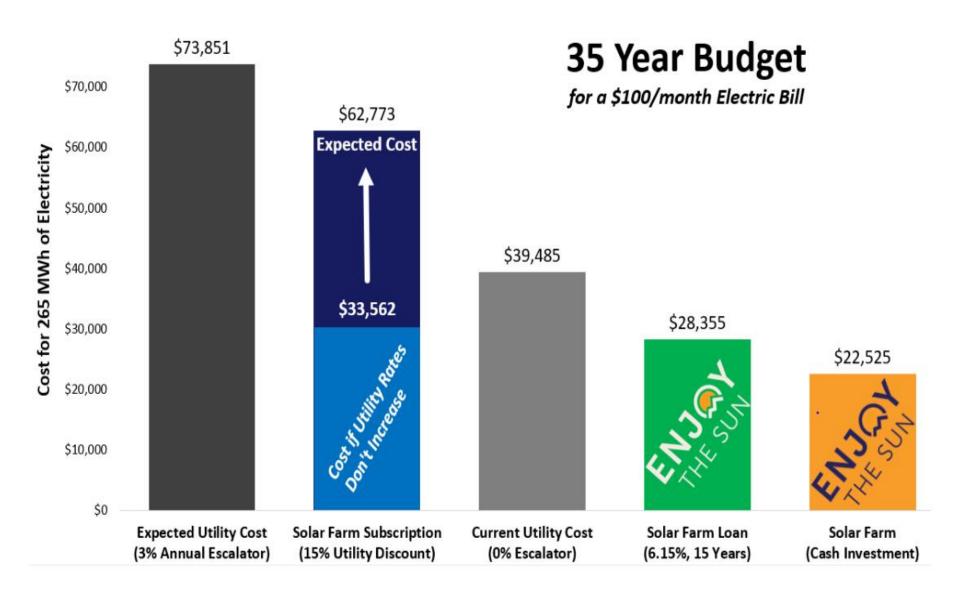


Community solar = inclusive solar

For CMP or Versant Utility customers who:

- Are Renters or Condo owners
- Have shaded or obstructed roofs
- Are planning to move in next few years
 - Have aesthetic objections to rooftop solar
- With roofs requiring structural issues
- Need more solar production than roof space can provide





Community Solar Farms

	Owning Solar (our offering)	Solar Subscription (others)		
Anyone in Maine can join	YES!	YES!		
Upfront Investment	Purchase – financing available	Usually nothing		
Who takes tax credit	You do!	Developer does		
Who benefits from RECs	You do!	Developer does		
Price Fluctuation	No, model price locked in	Yes, rate varies based on going grid costs		
Portability	Share moves w/ you or can be sold	Can unsubscribe anytime		
Maintenance	Covered in subscription fee	Covered in O&M agreement		
Built by Maine Company	YES!	Possibly		
Customer Support	From a ME based employee-owner	Someone likely out of state		
25yr cost of electricity	10-cents or less (fixed price)	13-cents or more (subject to rise)		

